

COMPANY REGISTRATION NUMBER 04117847

EEEEGR
Company Limited by Guarantee
Financial statements
31 March 2011

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42
43
44
45
46
47
48
49
50
51
52
53
54
55
56
57
58
59
60
61
62
63
64
65
66
67
68
69
70
71
72
73
74
75
76
77
78
79
80
81
82
83
84
85
86
87
88
89
90
91
92
93
94
95
96
97
98
99
100

EEEGR (Company Limited by Guarantee)

Financial statements

Year ended 31 March 2011

Contents	Page
Company information	1
Chairman's statement	2
The directors' report	4
Independent auditor's report to the members	6
Profit and loss account	7
Balance sheet	8
Notes to the financial statements	9
The following pages do not form part of the financial statements	
Detailed profit and loss account	13

EEEEGR (Company Limited by Guarantee)

Company information

The Board of Directors

Elected

Blair Ainslie
Paul Chilvers (co-opted)
Cheree Fletcher
Mark Goodall
Graham Hacon
Richard Jenkins
Ian Sadler
Anna Soroko
Gary Williams

Co-Opted

Sid Anverali
Mark Hughes
Dave Openshaw
Steve Rose
Mark Scrancher

Ex-Officio

Alan Barlow
John Best

The following also served as Observers as part of the EEEGR Board structure

Celia Anderson
Kevin Bentley
Fiona Bryant
Bill Cattanach
David Dukes
David Edwards
Judith Mobbs
William Nuttall
Johnathan Reynolds
Fran Toomey
Vic Annells

Company secretary

Birketts Secretaries Limited

Registered office

Beacon Innovation Centre
Beacon Park
Gorleston
Norfolk
NR31 7RA

Auditor

Lovewell Blake LLP
Chartered Accountants
& Registered Auditor
Sixty Six
North Quay
Great Yarmouth
Norfolk
NR30 1HE

EEEEGR (Company Limited by Guarantee)

Chairman's statement

Year ended 31 March 2011

Overall, the Directors are pleased with the company's progress and results for the year. The turnover of £944k (2010 - £595k) demonstrates EEEGR's continuing ability to secure funding from members, activities, private businesses and the public sector. The net deficit for the year of £3,348 (2010 – contribution of £21,019) was as planned and budgeted. Revenue and contribution treatment is in accordance with the recommendations of the Financial Reporting Standard for Smaller Entities (effective April 2008) (FRSSE).

At 31 March 2011, EEEGR's membership totalled 312 (2010 - 330), of which 252 (2010 - 272) are commercial companies.

EEEEGR's prime objective is to assist in increasing members' business. The opportunities to do so in the East of England are large and increasing. The region has the most diverse portfolio of energy assets in the UK. The cover: upstream oil and gas, gas processing terminal, decommissioning, wind, bio energy, conventional generation, nuclear, coal gasification, carbon capture and storage, electricity transmission and distribution. In addition, the exploration and development of these assets is backed up by our energy sector supply chain with 40 years heritage of success. Overall, these attributes lead to the East of England being a world leading energy hub, with EEEGR being a catalyst for the energy sector.

Overall, these current and future potential assets should contribute greatly to the government policy for a balanced, secure, affordable and low carbon economy. However, national government policy mitigates against developing the region's portfolio of energy assets. Its assisted area policies and recent initiatives targeting the energy sector distort the market.

2010/2011 has witnessed several major successes for EEEGR.

- Lobbying of central government. This has primarily been through our four energy region MPs (Brandon Lewis, Peter Aldous, Therese Coffey and Bernard Jenkins). Specific highlights include a visit to the region by the Minister for Energy, Charles Hendry, a House of Commons Reception, and a series of Parliamentary Questions. It is imperative that we continue to lobby government, both politicians and civil servants.
- The Skills for Energy Programme goes from strength to strength with a strong guiding hand from industry. In addition to what is now its ongoing programme of employment relation activities, the prospect of a UK leading energy skills training centre (EPISCentre) is moving closer to position. Moreover, the Skills for Energy programme is gaining increasing national recognition. In the words of Lord Browne: *"The Skills for Energy Partnership piloted in the East of England is a unique and successful example of how industry-led programmes at the local level, in cooperation with the public sector and education pioneers, can solve skills issues"*. "Making Green Growth Real: UK Offshore Wind Supply Chain". Royal Academy of Engineers 2010.
- Collaboration with local and regional public sector authorities has accelerated. This can be seen in the following main areas: the NSEA (Norfolk Suffolk Energy Alliance of Norfolk CC, Suffolk CC, Great Yarmouth BC, Waveney DC, Norfolk and Suffolk Chamber of Commerce and EEEGR) has funded a two year director position focussing exclusively on attracting energy majors and tier 1 and 2 contractors to the region; Essex, Norfolk and Suffolk and EEEGR are working jointly on Skills for Energy across the three counties, focussing on the "energy coast"; finally, the New Anglia LEP's Programme consists predominately of energy and tourism sectors, and broadband and skills as enabling initiative – with EEEGR being the delivery agent for the energy sector.
- As in prior years, our flagship conferences (SNS Conference and Summer Conference) have continued to be very successful events.
- The agenda and papers for the Board meetings have been refreshed. They are now more forward looking in terms of planned events, changes in membership and funding requirements (rather than reviewing the past three month's activities). Finance, audit and Remuneration Committees have been established and a review of corporate governance undertaken. This has led to greater clarity and transparency of EEEGR's financials, particularly in the important area of cash flow.

EEEEGR (Company Limited by Guarantee)

Chairman's statement

Year ended 31 March 2011

Looking forward, several initiatives underway could lead to a step change in the scope and scale of EEEGR's activities. These include possible funding from ERDF and the UK Government's Growth and Innovation Fund. With success here, then EEEGR will be able to devote more resources and greater priority to individual member's needs and delivering direct member benefits. It has to be acknowledged that whilst lobbying government and the Skills for Energy programme are of fundamental importance, they do not "touch" or benefit directly the majority of members.

I have had the privilege of serving as Chairman from August 2010 onwards. During this period, I have been extremely well supported by my colleagues on the Board and by the EEEGR team. The strength and vibrancy of the Board remains fundamental to EEEGR's future success. EEEGR is fortunate in having very experienced and knowledgeable individuals, who give their time freely in support of EEEGR.



Alan Barlow
Executive Chairman

16 August 2011

EEEGR (Company Limited by Guarantee)

The directors' report

Year ended 31 March 2011

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31 March 2011.

Principal activities

The principal activity of the company during the year was to represent, promote and assist the energy industry and associated businesses, in the East of England. The company is a non-profit making association limited by guarantee. Any surplus arising in the year will be utilised in future years with a view to furthering the entity's objectives.

Directors

The directors who served the company during the year were as follows:

B Ainslie	(Elected 19 October 2010)
S Anverali	(Co-opted 19 October 2010)
J W R Best (Chief Executive)	
P Chilvers	(Co-opted (elected) 20 April 2010)
P M Dixon	(Resigned 20 April 2010)
D Doig	(Resigned 20 January 2010)
Mrs C Fletcher	(Retired/reappointed (elected) 19 October 2010)
M L Goodall	
G T Hacon	
I Hacon (Honorary Treasurer)	(Resigned 19 October 2010)
M A Hughes	
R Jenkins	
D A Nunn	(Resigned 7 October 2010)
D T Openshaw	
S Rose	
I Sadler	(Elected 19 October 2010)
Mark Scrancher	(Co-opted 27 January 2010)
Ms A M Soroko	
M Wilder	(Resigned 7 October 2010)
G G Williams	

Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

EEEGR (Company Limited by Guarantee)

The directors' report *(continued)*

Year ended 31 March 2011

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware:

- there is no relevant audit information of which the company's auditor is unaware; and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Auditor

Lovewell Blake LLP shall be deemed to be re-appointed under section 487(2) of the Companies Act 2006.

Small company provisions

This report has been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006.

Registered office:
Beacon Innovation Centre
Beacon Park
Gorleston
Norfolk
NR31 7RA

These financial statements were approved by the directors on 16 August 2011 and are signed on their behalf by:

Mr J W R Best (Chief Executive)
Director

EEEEGR (Company Limited by Guarantee)

Independent auditor's report to the members of EEEGR (Company Limited by Guarantee)

Year ended 31 March 2011

We have audited the financial statements of EEEGR (Company Limited by Guarantee) for the year ended 31 March 2011 on pages 7 to 11. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Sections 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on pages 4 to 5, the directors are responsible for the preparation of the Annual Report, financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/apb/scope/private.cfm.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2011 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the directors' report.

Sixty Six
North Quay
Great Yarmouth
Norfolk
NR30 1HE
.....

RUSSELL LEGGETT (Senior Statutory Auditor)
For and on behalf of LOVEWELL BLAKE LLP, Statutory Auditor

EEEEGR (Company Limited by Guarantee)

Profit and loss account

Year ended 31 March 2011

	Note	2011 £	2010 £
Turnover		944,089	595,288
Direct costs		<u>(639,683)</u>	<u>(297,856)</u>
Gross profit		304,406	297,432
Administrative expenses		(364,754)	(326,479)
Other operating income		57,000	50,066
(Loss)/profit on ordinary activities before taxation		<u>(3,348)</u>	<u>21,019</u>
Tax on (loss)/profit on ordinary activities		–	–
(Loss)/profit for the financial year		<u><u>(3,348)</u></u>	<u><u>21,019</u></u>

The notes on pages 9 to 11 form part of these financial statements.

EEEGR (Company Limited by Guarantee)

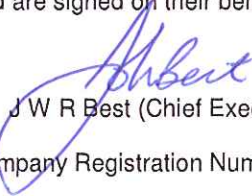
Balance sheet

31 March 2011

	Note	2011 £	£	2010 £	£
Fixed assets					
Tangible assets	4		2,004		1,082
Current assets					
Debtors	5	416,076		98,757	
Cash at bank		<u>102,742</u>		<u>248,249</u>	
		518,818		347,006	
Creditors: Amounts falling due within one year	6	<u>(396,426)</u>		<u>(220,344)</u>	
Net current assets			<u>122,392</u>		<u>126,662</u>
Total assets less current liabilities			<u>124,396</u>		<u>127,744</u>
Reserves	8				
Profit and loss account	9		124,396		127,744
Members' funds			<u>124,396</u>		<u>127,744</u>

These financial statements have been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective April 2008).

These financial statements were approved by the directors and authorised for issue on 16 August 2011, and are signed on their behalf by:



J W R Best (Chief Executive)



S Anverali

Company Registration Number: 04117847

The notes on pages 9 to 11 form part of these financial statements.

EEEEGR (Company Limited by Guarantee)

Notes to the financial statements

Year ended 31 March 2011

1. Accounting policies

Basis of accounting

The financial statements have been prepared under the historical cost convention, and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

Fixed assets

All fixed assets are initially recorded at cost.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Fixtures & fittings	-	20% Straight line
Office equipment	-	20 - 33% Straight line

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

Pension costs

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

Grant income

It is acknowledged that grant agencies reserve the right to require to be repaid part or all of any grants if any of the conditions of the grant application have not been complied with. The accounts have been prepared on the basis that no breaches to the conditions have occurred or are expected.

Turnover

The turnover shown in the profit and loss account represents the amount of goods and services provided during the year, exclusive of Value Added Tax. Due to the nature of the company's income, the directors consider it appropriate to include turnover net of costs in certain instances. Sponsorship income is recognised in the profit and loss account in the period it is received.

2. Operating (loss)/profit

Operating (loss)/profit is stated after charging/(crediting):

	2011	2010
	£	£
Staff pension contributions	9,621	8,750
Depreciation	510	891
Loss on disposal of fixed assets	—	302
Auditor's fees	4,250	3,850

EEEGR (Company Limited by Guarantee)

Notes to the financial statements

Year ended 31 March 2011

3. Directors' remuneration

The directors' aggregate remuneration in respect of qualifying services was:

	2011	2010
	£	£
Aggregate remuneration	65,200	62,500
Value of company pension contributions to money purchase schemes	<u>5,000</u>	<u>5,000</u>
	<u>70,200</u>	<u>67,500</u>

The number of directors who accrued benefits under company pension schemes was as follows:

	2011	2010
	No	No
Money purchase schemes	<u>1</u>	<u>1</u>

4. Tangible fixed assets

	Equipment
	£
Cost	
At 1 April 2010	95,473
Additions	<u>1,432</u>
At 31 March 2011	<u>96,905</u>
Depreciation	
At 1 April 2010	94,391
Charge for the year	<u>510</u>
At 31 March 2011	<u>94,901</u>
Net book value	
At 31 March 2011	<u>2,004</u>
At 31 March 2010	<u>1,082</u>

5. Debtors

	2011	2010
	£	£
Trade debtors	234,050	84,216
Other debtors	<u>182,026</u>	<u>14,541</u>
	<u>416,076</u>	<u>98,757</u>

EEEEGR (Company Limited by Guarantee)

Notes to the financial statements

Year ended 31 March 2011

6. Creditors: Amounts falling due within one year

	2011 £	2010 £
Trade creditors	112,207	131,862
Other taxation and social security	7,319	10,376
Other creditors	276,900	78,106
	<u>396,426</u>	<u>220,344</u>

Included within other creditors is deferred income of £70,000 which is held in a ring-fenced account on behalf of the Norfolk and Suffolk Energy Alliance (NSEA). In addition to this, EEEGR has a commitment to contribute the sum of £60,000 to the NSEA at a point to be agreed between the parties in the future. Part of the contribution could be through services-in-kind through the role of Managing Agent.

7. Related party transactions

The company has transactions of small value in the normal course of business with entities in which directors have an interest.

During the year A T Barlow, executive chairman, provided services which cost the company £45,510.

8. Company limited by guarantee

Every member of the company undertakes to contribute such amount as may be required (not exceeding £1) to the company's assets if it should be wound up.

9. Profit and loss account

	2011 £	2010 £
Balance brought forward	127,744	106,725
(Loss)/profit for the financial year	(3,348)	21,019
Balance carried forward	<u>124,396</u>	<u>127,744</u>

EEEEGR (Company Limited by Guarantee)

Management information

Year ended 31 March 2011

**The following pages do not form part of the statutory financial statements
which are the subject of the independent auditor's report on page 6.**

EEGR (Company Limited by Guarantee)

Detailed profit and loss account

Year ended 31 March 2011

	2011		2010	
	£	£	£	£
Turnover		944,089		595,288
Operating costs		<u>639,683</u>		<u>297,856</u>
Gross profit		304,406		297,432
Overheads				
Administrative wages	164,664		154,216	
Employers national insurance contributions	16,787		15,385	
Staff pension contributions	9,621		8,750	
Rent	27,933		23,798	
Insurance	1,741		1,993	
Travel and subsistence	17,614		12,075	
Telephone	4,017		2,536	
Wider Energy Horizons costs	41,344		36,000	
Hire of equipment	3,258		—	
Printing, stationery and postage	6,030		5,882	
Sundry expenses	2,817		2,880	
External event attendance	4,852		6,590	
Subscriptions	723		518	
Administrative wages and other office costs recharged to Skills for Energy	(18,200)		(24,710)	
Marketing and advertising	40,438		42,943	
Staff training and recruitment fees	6,865		1,616	
Entertaining	587		261	
Computer expenses	16,433		20,315	
Legal and professional fees	9,179		8,986	
Auditors remuneration	4,250		3,850	
Depreciation	510		891	
Loss on disposal of fixed assets	—		302	
Bad debts written off	1,110		—	
Bank charges	2,181		1,402	
		<u>364,754</u>		<u>326,479</u>
		(60,348)		(29,047)
Other operating income				
Other operating income		57,000		50,066
(Loss)/profit on ordinary activities		<u>(3,348)</u>		<u>21,019</u>

EEEEGR (Company Limited by Guarantee)

Detailed profit and loss account - Skills for Energy

Year ended 31 March 2011



	2011 £	2010 £	2009 £
Income	133,885	221,400	90,000
Direct costs			
Direct project costs	<u>55,365</u>	<u>74,129</u>	<u>-</u>
Expenditure			
Meeting costs	-	1,066	-
Consultancy fees	-	600	-
IT costs	-	1,827	-
Flights	3,492	12,095	11,448
Car Hire	5,000	6,448	4,793
Hotel	7,140	7,904	3,781
Travel (trains, parking, taxi & mileage)	1,659	1,268	1,099
Meetings/Event Attendance	3,282	2,134	1,157
Subsistence	326	625	509
Client Entertainment	129	362	249
Phone	57	16	73
Stationery	149	37	436
Travel/Accommodation/Subsistence and other expenses	<u>21,234</u>	<u>34,382</u>	<u>23,545</u>
Accountancy work	2,150	2,000	375
Consultancy fees	6,500	-	-
DECC Contribution	<u>50,000</u>	<u>50,000</u>	<u>50,000</u>
	<u>58,650</u>	<u>52,000</u>	<u>50,375</u>
Total expenditure	<u>135,249</u>	<u>160,511</u>	<u>73,920</u>
Services provided by EEEGR			
Administration (CU)	14,000	14,000	10,000
Marketing, Office Support, Event Support, Contribution to Office Provision	10,000	10,000	10,000
Contribution towards other projects	7,550	-	-
	<u>31,550</u>	<u>24,000</u>	<u>20,000</u>
Net position	<u>(32,914)</u>	<u>36,889</u>	<u>(3,920)</u>

The above figures are included within the detailed profit and loss account on the previous page.